



FOR IMMEDIATE RELEASE

American Polywater names Jake Jonnes as Vice President U.S. Communications Division

(Stillwater, Minn. February 5, 2020)—Polywater, a leading specialty chemical manufacturer for the electrical and telecommunications industries based in Stillwater, Minn., today announced the promotion of Jake Jonnes to vice president of Polywater’s U.S. Communications Division. Jonnes was most recently Central U.S. regional sales manager with Polywater’s Electrical Division.

He will report to Polywater’s president Erik Freyser. In his new role, Jonnes will provide leadership and strategic direction for the communications division’s production, sales, customer service and product development activities.

Jonnes has extensive experience in all facets of Polywater operations, including product development, manufacturing, field testing, customer service and sales. During his initial 7-year tenure, he served as a technical interface for Polywater products, including evaluating and demonstrating new products and their application. He also conducted international field trials on several continents. Jonnes then gained valuable sales and management experience before returning to Polywater as U.S. regional sales manager, Central Region, a role that he held for just under 8 years.

“Jake has held progressively more responsible positions over the years at Polywater,” said Erik Freyser, Polywater’s president. “In his previous role, he tripled sales in his territory and was closely involved with the successful launch of new Polywater products. We are very pleased to have him continue making valuable contributions to the company in his new leadership role.”

“I love new challenges and problem solving,” said Jonnes. “My broad knowledge of Polywater operations and products has helped me understand customer needs and how to address our customer’s challenges collaboratively and quickly. I look forward to building on that experience as I expand into the telecommunications industry, which is growing and changing quickly.”

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About American Polywater

Helping realize a better-connected world. Polywater helps companies in the electrical and communications industries find better ways to overcome specific, field-based infrastructure challenges. For more information visit polywater.com.

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