

## CUSTOMER TESTIMONIALS

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## From Douglas I. Strachan, Electrician Apprentice II for City of Atlanta:

"Thanks for all your help. By using one quart of <u>CableFree® Loosener</u>, we've saved 150 manhours. The #12 rubber-coated conductor I told you about continued to break, but would not budge. We applied the CableFree as directed, waited, and the conductors slid right out. Your product enabled us to avoid digging up 60' of 3/4" conduit buried 2' deep, and 6' of earth where the conduit entered the building. In addition, I mixed a little <u>Dyna-Blue® Lubricant</u> with water and applied it to 4 #12 rubber-coated conductors in a 4' section of 3/4" conduit. We had not been able to move these conductors an inch, yet several hours later they pulled free. Again we were saved time and expense. It's rare that we find such a valuable product that truly works. Thanks again for a quality tool and all of your assistance. We'll be in touch!"

## From Clyde West, Vice President of <u>West Georgia Electric</u>:

"Our cable removal project was completed on schedule and within budget. Our work included removing three 5 KV 500 KCMIL aluminum conductors from existing 4" rigid steel conduits encased in a concrete duct bank. The conductors were cut into six 300-foot segments between manholes. Segments 1 thru 4 broke free during the initial tensioning and were removed. Segments 5 and 6 did not break free. Per our original plan we distributed five gallons of the <u>CableFree® Loosener</u> into each segment with a 300-gallon industrial vacuum. After waiting 24 hours, the cables broke free immediately when the tension was increased and were removed successfully. I would highly recommend the Polywater CableFree Loosener and we certainly intend to utilize this product on all future cable removal projects. Thank you for your assistance with a successful and profitable project."

## From Andrew O. Wikman, Jr., General Partner in Halo Electric Co.:

"We recently had the chance to make use of your new product, CableFree® Loosener.

The job required removal of 3 #4/0 RHW and 1 #2 RHW conductors from an underground 3" conduit, 350' in length. The cable had been placed in this duct in 1965. In addition, the job required that removal of old wire, installation of the new conductors, replacement of the associated gear at both ends, and re-energization of user equipment attached all be completed within a 60-hour period. We placed your product into the duct at 6:00 p.m. Friday evening. At 7:30 a.m. Saturday we began to remove the old cable. By 1:30 p.m. Saturday we had removed the old cable. An additional 3 hours was required for cleaning and swabbing of the conduit. We were able to complete the removal of the old cable in sufficient time to allow for completion of the job within the required time constraints. I thank you for providing a very good product. We had placed our faith in its abilities, and we were not let down."